



Standard Terms and Conditions for Estimates		Department: Estimating
PF-100	Revision: Original	Effective Date: 06/01/2017

1. **Pricing** - Price is based on the material costs at the time of estimate. The unit pricing at the time of order placement may be adjusted to reflect any significant changes in material costs since the date of quotation.
2. **Order Acceptance** - Acceptance of any order based on this quote is subject to the availability of capacity at the time of order placement. Quotation pricing is valid for specific quantity requested on the RFQ and PO line minimum is \$500.00.
3. **Lead Times** - The lead times expressed in this quote are based on load and capacity at the time of quote. Due to market volatility, Perfekta, Inc. reserves the right to adjust lead times, if necessary, at the time of award to reflect the current load and capacity. Lead-times are subject to material availability at the time of order placement. The lead times expressed in this quote begin after receipt of PO, firm engineering, models and any customer supplied tooling and/or material. No work will be performed and quoted lead-time will not begin until a formal Purchase Order is received, unless specifically agreed to in writing by an authorized agent of Perfekta, Inc.
4. **Engineering Design Changes** - Should final Engineering differ from quoted engineering Perfekta reserves the right to modify this quote for cost and/or schedule impact based on engineering changes.
5. **Order Quantity** - Should quantities ordered differ significantly from the quantities quoted, Perfekta reserves the right to modify the quote based on cost and/or schedule impact.
6. **Shipping Terms** - Shipment terms are FOB Perfekta unless otherwise specific on quote. Title and risk shall pass to customer upon dispatch from our shipping dock and customer shall pay all shipping to or from our shipping dock located in Wichita, Kansas.
7. **Inventory Management Requirements** - Special inventory management requirement like Min/Max, VOI, VMI, and CBO orders will not be accepted without specific approval in writing from Perfekta.
8. **Tooling Title** - Title to all tooling will remain the sole property of Perfekta, Inc. unless or until Perfekta, Inc. is fully reimbursed by NRE payment, unless otherwise agreed to in writing by an authorized agent of Perfekta, Inc.
9. **Source Inspection** - There will be an additional \$250.00 administrative charge per line item requiring DD250 submittal and/or government source inspection.