

## Quote Solicitation Terms & Conditions

1. **Introduction** – This Request for Quotation is released to solicit pricing in support of Perfekta’s program/proposal to the referenced customer. This is a request for proposal and not an offer to purchase. Perfekta, Inc. reserves the right to withdraw or amend this proposal at anytime. This strategic partnership requires the most competitive proposal to be presented based on the lowest current price available for “firm fixed pricing” for the applicable time period included in the request.
2. **RFQ compliance** – Seller shall provide a proposal in accordance with Perfekta, Inc. specified stated requirements in addition to Perfekta, Inc. PO Terms and Conditions (PF-0066) and PO Quality Clauses (PF-0040) available at <http://www.perfekta-inc.com/supplychain.htm> as applicable. Seller will be considered to having agreed to conform to all requirements of RFQ unless specific exceptions are clearly stated in the proposal response.
3. **Precautionary Note** – Perfekta, Inc. relies on Seller’s expertise and expects the proposal to identify any technical requirements Seller feels cannot be attained. Seller’s proposal shall include any recommended deviations to such requirements, with supporting rationale.
4. **Proposal Preparation** – This does not commit Perfekta, Inc. to pay any costs incurred in the preparation, submission and possible negotiation of Seller’s proposal. This RFQ does not commit Perfekta, Inc. to procure or contract for the goods and/or services described in the RFQ.
5. **Proposal Content** – Seller shall submit a written proposal to the Perfekta, Inc. providing the requested pricing information applicable to RFQ.
6. **Proposal Evaluation Criteria** – Perfekta, Inc. will base proposal evaluation criteria on the integrated assessment of Seller’s ability to satisfy the RFQ requirements, including cost effectiveness, minimization of risk and schedule requirements.
7. **Offer Period and Long Term Agreement (LTA)** – the proposal shall remain valid for 90 days unless otherwise stated on the RFQ. If applicable, the proposal should be submitted on the basis that any award would be structured as a long term agreement for the period of performance noted in the RFQ. It is anticipated such LTA would be in effect upon issuance of the initial production release of purchase orders. Quantities requested are best estimated quantities based on customer projections. Actual quantities to be awarded/ordered may vary from quoted quantities depending upon award from Perfekta’s customer and/or market conditions. Seller agrees to extend pricing offered to full or partial packages based on Perfekta’s percentage of award.